



## Area Sales Representative for Northern Ireland

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### THE PERSON:

We require a dynamic sales person to develop and grow our existing business with the Electrical Wholesalers and Builders Providers in Northern Ireland. The ideal candidate will be the ultimate professional, will be capable of understanding the benefits and features of the ATC range through strong product knowledge and imparting this information to existing and new customers. He/she will also be comfortable in dealing with M&E Contractors and Consultants on project opportunities. He/she will be given responsibility for building trust, developing relationships and above all being intensely committed to providing exemplary customer service.

Excellent training and on-going support will be provided.

Excellent working conditions and opportunities for career progression in the future.

### REQUIREMENTS:

The ideal candidate should have:

- A strong proven track record in sales
- At least 3 years' experience in an External Sales Role
- Excellent planning, organisational and administrative skills essential
- Excellent interpersonal and communication skills
- Capable of making presentations and demonstrating products
- Be self-motivated and able to work on own initiative and as part of a team
- A clean driving license
- Two References

Send your CV in confidence to email address [recruitment@atc.ie](mailto:recruitment@atc.ie)